

ABOUT POWER & TEL

OUR BUSINESS

LONGEVITY

Founded in 1963, Power & Tel has built a national reputation as a trusted distributor of communication equipment. For more than three generations, we've been enabling connectivity, and we're committed to continuing that legacy for years to come.

DIVERSITY

As a **WBE-certified** women's business enterprise, Power & Tel is dedicated to supporting your diversity goals. We foster inclusion through our people, innovation, community partnerships, government incentives, and supplier diversity initiatives.

VALUE

With over **25,000 network products** from **800+ of the world's leading manufacturers**, we deliver the right materials with a **99.9% accuracy rate**. Our extensive portfolio, strong industry relationships, and customer-first culture bring unmatched value to those building today's broadband highway.

DISTRIBUTION & CUSTOMER SERVICE

Power & Tel, a **six-decade industry leader**, is strategically headquartered near Memphis, Tennessee—**America's distribution backbone**. From this hub, we ensure seamless access to thousands of products stocked and ready to ship from our warehouses across the **U.S., Canada, and Mexico**.

Our reach extends far beyond North America: businesses in more than **75 countries** rely on our expertise and reliability. With every shipment, we provide exceptional service and dependable delivery, which translates into every language.



EXECUTIVE LEADERSHIP



JENNIFER Pentecost Sims
Chief Executive Officer

JOINED POWER & TEL IN 2004



JIM Pentecost
Chairman of the Board

JOINED POWER & TEL IN 1984



MATT Spinolo
*President, and
Chief Operations Officer*

JOINED POWER & TEL IN 2018



JACKIE Thomas
Chief Financial Officer

JOINED POWER & TEL IN 1989



THOMAS Tighe
*Executive Vice President
Corporate Strategy*

JOINED POWER & TEL IN 2010



KEITH Cress
*Vice President,
Procurement*

JOINED POWER & TEL IN 1993



JB Fesmire
*Vice President,
Field Sales*

JOINED POWER & TEL IN 2008

United States

- 📍 Piperton, TN (*Worldwide HQ*)
- 📍 Cincinnati, OH
- 📍 Des Moines, IA
- 📍 Dunmore, PA
- 📍 Los Angeles, CA
- 📍 Miami, FL
- 📍 Portland, OR
- 📍 Randolph, VT
- 📍 Salt Lake City, UT

Canada

- 📍 Burlington, ON (*Can HQ*)
- 📍 Dartmouth, NS
- 📍 Edmonton, AB

Mexico

- 📍 Mexico City, DF

MISSION & STRATEGY

OUR MISSION

Power & Tel's mission is simple yet powerful: to be our customers' most cost-effective partner in ensuring the right material is at the right place at the right time.

OUR STRATEGY

With a proven track record of growth, we execute a multi-faceted strategy built on efficiency, reliability, and customer focus. From sourcing to delivery, Power & Tel ensures that your entire list of materials is well-advised, well-managed, and on the job site when you need them.

CORE COMPETENCY

At Power & Tel, **solving supply chain challenges** is our core competency. This strength is built on a foundation of:

- **Deep Industry Relationships**

We provide unfailing access to the products and services that accelerate innovation and keep networks moving forward.

- **First Class Service & Support**

Our team goes the extra mile to match the right product with the precise solution for your specific needs.

- **Unsurpassed Excellence**

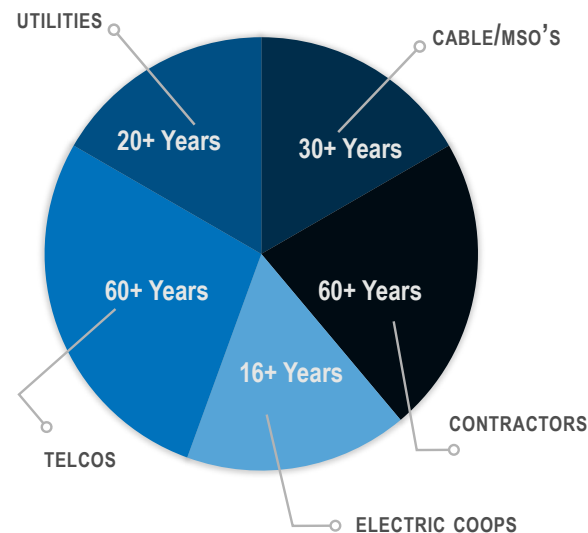
With best-in-class expertise in quality, logistics, and warehouse management, we deliver reliability and performance at every step.

VALUE-ADDED SERVICES

- 800+ Industry Manufacturers
- 25,000+ Stocked Products
- 99.9% Accurate Delivery
- Bar-coding
- Cable & Fiber Processing
- EDI (Electronic Data Interchange)
- Emergency Response Team
- Forecasting
- Inventory & Materials Management
- ISO 9001, ISO 14001
- Kitting
- POS Reporting
- Product Labeling
- Project Staging
- PTMI: Managed Inventory Programs
- Rack & Stack
- Reserved Inventory/Storage
- TL 9000
- ★ **Worldwide Distribution**

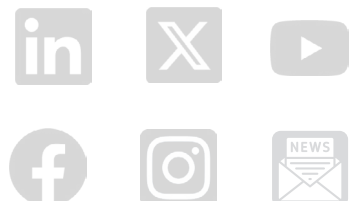
CUSTOMER PARTNERSHIPS

Power & Tel is proud of its diverse and long-standing customer relationships. On average, our top partnerships span more than 30 years, demonstrating the trust, reliability, and value we consistently deliver. These enduring connections reflect our commitment to supporting customers across generations and evolving industry needs.



CONNECT WITH US

Icons are clickable in the PDF version.



MEDIA CONTACT



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PTSUPPLY.COM

