

# **TiVo Broadband™TV**

Drive revenue and retention with an end-to-end video experience

#### **Broadband providers**

must deliver more value, reduce churn, and grow revenue—without added cost or complexity. In a market dominated by bundles, differentiate with a content-first experience that attracts and engages customers. Offer flexible, personalized, and monetizable content to build loyalty from day one.

#### **TiVo Broadband TV**

makes it easy with a **fully branded IPTV solution** combining FAST, AVOD, OTT, and premium video in one **seamless experience**. Launch fast, monetize immediately, and deliver the content experience subscribers expect.



#### Who it's for:

Broadband service providers (BSPs), including telcos, cable operators and wireless internet service providers (WISPs)



#### Key decision-makers:

CTO, CIO, product managers and marketing directors

## Why existing video solutions fall short:

- Legacy IPTV: High upfront costs, complex back-end work, and ongoing upgrade fees.
- Standalone Streaming & vMVPD: No unified discovery or monetization—and your brand gets lost.



#### Why TiVo Broadband TV wins:

- Seamless integration: Plug into your existing broadband infrastructure for fast time to market.
- Personalized Content Discovery: Aggregated search across 300+ FAST channels, AVOD, and premium SVOD—all under your brand.
- Built-in Monetization: Leverage TiVo's ad platform to drive revenue from FAST, TiVo+, TiVo One, and linear ads.

#### From pain points to performance: TiVo in action

Your challenge	How TiVo Broadband TV solves it
Limited market reach	Serve broadband-only households nationwide — no legacy systems required, no franchise, retransmission consent or minimum penetration requirements
High subscriber churn/low upsell	Keep price-sensitive users engaged and unlock upsell potential with customizable content packages
Flat revenue growth	Boost margins with ad revenue from TiVo One Ad Platform, TiVo+, FAST/AVOD, and Dynamic Ad Insertion (DAI)— all fully integrated
Stand out among competitors with bundled video offerings	Deliver a modern, super-aggregated video experience without the complexity of traditional video

### Ready to grow?

Turn your broadband service into a full-scale entertainment destination — and a powerful driver of subscriber growth and loyalty.

Contact <u>videosolutions@nctconline.org</u> to get started.

