

ABOUT POWER & TEL

OUR BUSINESS

• **Longevity:** Since its founding in 1963, Power & Tel has been building a reputation as a trusted communication equipment distributor and proving it nationally. We have been enabling connectivity for three generations and will continue for years.

• **Diversity:** We are a **WBE-certified women's business enterprise**; Power & Tel is committed to helping meet your diversity goals through people, innovation, community partnerships, government incentives, and supplier diversity.

• **Value:** We stock **25,000+ network products** from **800+ of the world's top manufacturers**, and we provide the right material through our knowledgeable service team with a 99.9% accurate delivery rate. Our diverse portfolio, deep industry relationships, and customer service culture bring value to those building the broadband highway.

DISTRIBUTION & CUSTOMER SERVICE

Power & Tel, a **six-decade industry leader**, is strategically headquartered on the edge of Memphis, Tennessee, in **America's distribution backbone**. We stock thousands of products ready to ship from U.S., Canada, and Mexico warehouses. Businesses that depend on our services operate in over 75 countries around the globe, proving that expertise and reliability translate into every language.

United States

- 📍 Piperton, TN (*Worldwide HQ*)
- 📍 Appleton, WI
- 📍 Cincinnati, OH
- 📍 Des Moines, IA
- 📍 Dunmore, PA
- 📍 Lexington, NC
- 📍 Los Angeles, CA
- 📍 Miami, FL
- 📍 Portland, OR
- 📍 Randolph, VT
- 📍 Salt Lake City, UT

Canada

- 📍 Burlington, ON (*Can HQ*)
- 📍 Dartmouth, NS
- 📍 Edmonton, AB

Mexico

- 📍 Mexico City, DF



EXECUTIVE LEADERSHIP



JENNIFER Pentecost Sims
Chief Executive Officer
Joined Power & Tel in 2004



JIM Pentecost
Chairman of the Board
Joined Power & Tel in 1984



DALE Stevenson
President
Joined Power & Tel in 1982



JACKIE Thomas
Chief Financial Officer
Joined Power & Tel in 1989



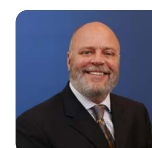
THOMAS Tighe
*Executive Vice President
Corporate Strategy*
Joined Power & Tel in 2010



MIKE Kruszewski
*Executive Vice President
Sales & Marketing*
Joined Power & Tel in 2017



MATT Spinolo
Chief Operations Officer
Joined Power & Tel in 2018



KEVIN Wilkes
*Vice President,
Field Sales*
Joined Power & Tel in 2019

MISSION & STRATEGY

Power & Tel's mission is to be our Customer's most **cost-effective** way to have the **right material** at the **right place** at the **right time**. We have a strong track record of growth, executing on a multi-faceted strategy. Power & Tel ensures your entire list of materials is well-advised and on the job site.

CORE COMPETENCY

Solving supply chain challenges is our core competency and is built on a foundation of:

- **Deep Industry Relationships**

We ensure unfailing access to the products & services that accelerate innovation.

- **First Class Service & Support**

We go the extra mile to match the right product and the precise solution to your specific needs.

- **Unsurpassed Excellence**

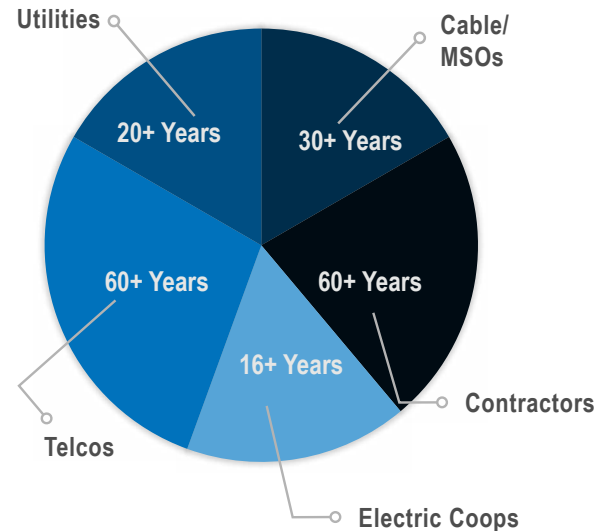
Our quality, logistics & warehouse management expertise is best in class.

VALUE-ADD SERVICES

- 800+ Industry Manufacturers
- 25,000+ Stocked Products
- 99.9% Accurate Delivery
- Bar-coding
- Cable & Fiber Processing
- EDI (Electronic Data Interchange)
- Emergency Response Team
- Forecasting
- Inventory & Materials Management
- ISO 9001, ISO 14001
- Just-In-Time Delivery (JIT)
- Kitting
- POS Reporting
- Product Labeling
- Project Staging
- PTMI: Managed Inventory Programs
- Rack & Stack
- Reserved Inventory/Storage
- TL 9000
- ★ Worldwide Distribution

MARKETS SERVED

Power & Tel has diverse and long-standing customer partnerships; an **average relationship with our top customers spans 30 years**.



LEARN MORE

ptsupply.com

CONNECT WITH US



MEDIA CONTACT



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